



22 &amp; 23 March 2022 (Tuesday &amp; Wednesday), 1.00pm – 5.15pm

## MIA WEBINAR SERIES

# VALUATION IN PRACTICE: DEMYSTIFYING BUSINESS VALUATION

With accounting standards requiring companies to use fair value accounting for financial reporting, preparers, auditors and users of financial statements are required to have a far better understanding of the requirements and implications of fair value accounting. This valuation programme will examine different valuation techniques and how they apply to commonly found illiquid assets. The programme will employ practical tips, real life examples and interactive sessions and case studies to facilitate a better understanding of the subject.

## OBJECTIVES

This programme seeks to help you:

- Gain a thorough understanding of the valuation process
- Understand the various valuation methodologies
- Learn from the practical and interactive valuation case studies

## METHODOLOGY

A highly interactive learning session with trainer/speaker-led facilitation, live Q&As, quick polls/surveys, self-assessment quizzes and participant's feedback on learning outcome achievement.

## PROGRAMME OUTLINE

### DAY 1

12.30 pm – 1.00 pm	Participants login to join the webinar
1.00 pm – 3.00 pm	<b>Session 1</b> <ul style="list-style-type: none"> <li>• Part I: Introduction           <ul style="list-style-type: none"> <li>&gt; Overview of valuation</li> <li>&gt; Key concepts</li> </ul> </li> <li>• Part II: Valuation Process           <ul style="list-style-type: none"> <li>&gt; Scope and gathering data</li> <li>&gt; Valuation models and report</li> </ul> </li> </ul>
3.00 pm – 3.15 pm	Break
3.15 pm – 5.00 pm	<b>Session 2</b> <ul style="list-style-type: none"> <li>• Part III: Measuring Fair/ Market Value           <ul style="list-style-type: none"> <li>&gt; Fair value measurement</li> <li>&gt; Challenges of fair value measurement</li> </ul> </li> <li>• Part IV: Approaches and Methods of Valuation           <ul style="list-style-type: none"> <li>&gt; Market Approach               <ul style="list-style-type: none"> <li>– GPC or multiples method</li> </ul> </li> <li>&gt; Income Approach               <ul style="list-style-type: none"> <li>– DCF method</li> </ul> </li> </ul> </li> </ul>
5.00 pm – 5.15 pm	• Q&A Session
5.15 pm	End of Day 1

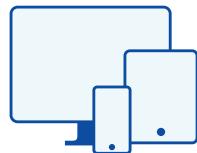
### DAY 2

12.30 pm – 1.00 pm	Participants login to join the webinar
1.00 pm – 1.15 pm	<b>Session 1</b> <ul style="list-style-type: none"> <li>• Recap of Day 1</li> </ul>
1.15 pm – 3.00 pm	<b>Part IV: Approaches and Methods of Valuation (continued)</b> <ul style="list-style-type: none"> <li>&gt; Income Approach           <ul style="list-style-type: none"> <li>– DCF method</li> </ul> </li> <li>&gt; Cost Approach</li> </ul>
3.00 pm – 3.15 pm	Break
3.15 pm – 5.00 pm	<b>Session 2</b> <ul style="list-style-type: none"> <li>• Part V: DCF and GPC           <ul style="list-style-type: none"> <li>&gt; EBIT, Tax, Working Capital and CAPEX</li> <li>&gt; Case Studies               <ul style="list-style-type: none"> <li>– GPC &amp; DCF</li> </ul> </li> </ul> </li> </ul>
5.00 pm – 5.15 pm	• Q&A Session
5.15 pm	End of Webinar

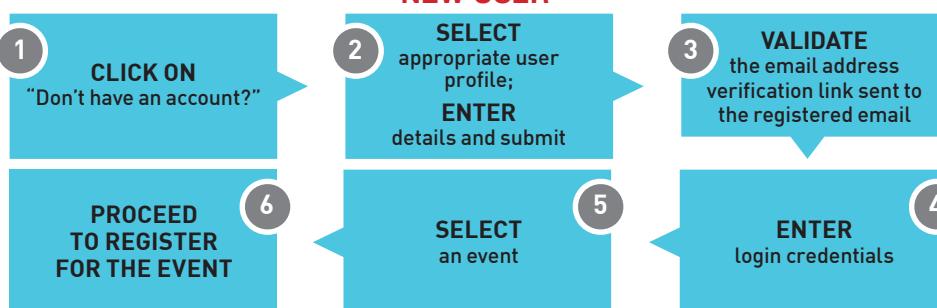
## WHO SHOULD ATTEND

- CEOs, COOs and CFOs
- Financial Managers and Analysts
- Company Secretaries
- Company Founders and Key Shareholders
- Entrepreneurs

## REGISTRATION PROCESS



- To view more events and download the full brochure, please visit: [pd.mia.org.my](http://pd.mia.org.my)
- Search and select the event
- Click 'Register' to experience the new system by continuing with the respective steps below:

**EXISTING USER****NEW USER**

For any assistance, please call (8.45am-5.30pm, Monday-Friday)  
**MIA Help Desk @ 603-2722 9000**

## TERMS &amp; CONDITIONS FOR WEBINARS

**WEBINAR FEE**

- Fee is payable to MALAYSIAN INSTITUTE OF ACCOUNTANTS
- For selected webinars, the fee includes e-materials.
  - Individual Registration:** Full payment shall be made at the point of online registration.
  - Corporate Registration:** Full payment shall be made within thirty (30) days from the date of the invoice or 1 day before the webinar, whichever earlier.
- Access to join the webinar shall be granted only upon full payment as per the above requirement.

**WEBINAR ACCESS LINK**

- The Access Link will be emailed at least 24-hours before the commencement of the webinar.
- The Access Link is unique and should not be forwarded/shared with others.

**PAYMENT MODE**

- Payment must be made through the **electronic channels i.e. online payment via the MIA member service portal and electronic fund transfer (EFT)**.
- Payment by **cash and cheque is NOT ACCEPTABLE** effective from 1 January 2022.

**CANCELLATION**

Should the participant decide to cancel his/her enrolment, a cancellation policy shall be applied as follows:

- For written cancellation received with minimum seven (7) days' notice from the date of the webinar, no penalties will be imposed and full refund will be made to participants who have paid.
- For written cancellation received less than seven (7) days from the date of the webinar, an administrative charge of 20% of the registration fee will be imposed. Unpaid registrations will also be liable for a 20% administrative charge.
- No refunds will be made for written cancellations received on the day of the webinar or for participants who failed to join the webinar. Unpaid registrations will also be liable for full payment of the registration fee.

- Replacing registered participants is not allowed.
- Paid registration that is cancelled can opt to transfer the paid amount to future event(s) after deducting any applicable administrative charges.

- The transfer request to future event(s) should be confirmed by Corporate/Individual within three (3) days after cancellation otherwise the cancellation will be confirmed with refund action. Transfer request will not be entertained after the refund is processed.

- Corporate/Individual is required to top-up the balance amount if the amount to be transferred to the future event is insufficient.

- Any excess amount after transfer will be refunded to the Corporate/Individual's bank account as provided in the EFT form.

- Corporate/Individual is required to provide the EFT form each time when a refund is requested.

**PARTICIPANT'S CLASSIFICATION AND INFORMATION**

Category: Corporate/Individual

- Please select the participant classification carefully as it determines the fee payable. No alteration will be allowed upon registration.
- The information on Corporate/Individual provided shall be deemed true and correct. No alteration will be allowed upon registration.

**METHODOLOGY, CERTIFICATE OF ATTENDANCE AND CPE CREDIT HOURS**

- Live Q&As, quick polls/surveys will be carried out throughout the

## SPEAKER/TRAINER

**ADIE GUPTA**

Adie Gupta is the Co-founder and Managing Director of Spring Galaxy, a valuation and transaction advisory firm serving government clients and the corporate sector in the Asia Pacific region. He has more than 20 years of valuation, corporate finance, and consulting experience. Prior to Spring Galaxy, he worked as the MD of a regional MNC valuation firm, in different roles for a mid-tier and a big 4 professional services firm in Australia and Asia focussing on valuations and corporate finance services. Adie has previously provided business and IP valuation services to several Malaysian government agencies in relation to lending based on IP assets and has recently valued companies operating in the Palm Oil Trading, Multi-Media, Technology, Telecom and Telecom Equipment sectors. He has also advised companies on corporate transactions including M&A, divestments, IPOs, and private placements. Adie speaks at various forums and conferences on topics relating to start ups, valuations, M&A and IP.

## WEBINAR FEES

Member/Member Firm	RM 600
Non-member	RM 800

*Preferred Payment: Pay with MIA-CIMB Affinity Credit Card.*

## WEBINAR DETAILS &amp; REGISTRATION

22 & 23 March 2022 (Tuesday & Wednesday)

Session 1 :	1.00 pm – 3.00 pm
Session 2 :	3.15 pm – 5.15 pm

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webinar.

- For selected webinars, pre and/or post course materials will be shared with participants.
- Self-assessment quizzes at the beginning as well as at end of the webinar will be given to enable participants to self-evaluate themselves on their learning performance and level of understanding of the programme content.

- Participants will be issued with an e-certificate of attendance and awarded CPE credit hours upon strict compliance of the following terms:

- Remain logged in at least 80% of the time allocated for the webinar,
- Submit the post-course evaluation on learning outcome within 3 days after the completion of the webinar (late submission of the post-course evaluation will not be entertained).

- CPE credit hours will be credited into the MIA Member Services Portal within 14 days of the webinar for participants who have complied with all terms and conditions stipulated herein.

- Listening to pre-recorded webinar and/or reading from past webinar e-material shall not qualify as structured CPE credit hours.

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**DATA PROTECTION**

Information given by the participants to MIA is true, accurate and to the best of their knowledge. The participants have read and agreed with the Privacy Notice as stated on MIA's official website and therefore, allow MIA to collect, process, store and use the participants' data other than what is provided under the Personal Data Protection Act 2010.

**EXCLUSION OF LIABILITY**

This webinar shall not constitute an endorsement of the speaker(s) by MIA and MIA shall not be liable for whatsoever circumstances arising from any engagement between the speaker(s) and the webinar's participants.

**DISCLAIMER**

Malaysian Institute of Accountants (MIA) reserves the right to change the speaker(s), date(s), time(s) and to cancel the webinar should circumstances beyond its control arise. MIA shall not be responsible for any costs, damages or losses incurred by the participant due to the changes and/or cancellation. MIA also reserves the right to make alternative arrangements without prior notice should it be necessary to do so. Upon registering, you are deemed to have read and accepted the terms and conditions herein.